

2016 vs. 2017 Downtown Milwaukee Condo Sales

| \$100,000-\$249,999 | Average Days on Market | Average Sold Price | Average Sale Price/ SF | % Change in \$/SF | Condos Sold for 100% or > |
|------------------------|------------------------|--------------------|------------------------|-------------------|---------------------------|
| 2016 Mid Year | 81 | \$177,566 | \$164.10 | 7.2% | 20% |
| 2016 Year End | 60 | \$180,651 | \$175.92 | 1.8% | 20% |
| 2017 Mid Year | 95 | \$181,208 | \$179.04 | | 29% |
| Price Increase '16-'17 | | 2.1% | | 9.10% | |
| Count: 143 or 53% | | | | | |

| \$250,000-\$499,999 | Average Days on Market | Average Sold Price | Average Sale Price/ SF | % Change in \$/SF | Condos Sold for 100% or > |
|------------------------|------------------------|--------------------|------------------------|-------------------|---------------------------|
| 2016 Mid Year | 75 | \$336,284 | \$218.84 | 0.97% | 25% |
| 2016 Year End | 60 | \$332,623 | \$220.96 | 5.8% | 27% |
| 2017 Mid Year | 94 | \$337,256 | \$233.73 | | 28% |
| Price Increase '16-'17 | | 0.3% | | 6.80% | |
| Count: 99 or 37% | | | | | |

| \$500,000- | Average Days on Market | Average Sold Price | Average Sale Price/ SF | % Change in \$/SF | Condos Sold for 100% or > |
|------------------------|------------------------|--------------------|------------------------|-------------------|---------------------------|
| 2016 Mid Year | 140 | \$768,882 | \$316.36 | 12.10% | 29% |
| 2016 Year End | 79 | \$888,180 | \$354.61 | -10.20% | 19% |
| 2017 Mid Year | 99 | \$816,496 | \$318.37 | | 37% |
| Price Increase '16-'17 | | 6.2% | | 0.64% | |
| Count: 27 or 10% | | | | | |

| 01/01/17- 06/30/17 | 2017 Mid year Count | Condos sold/ month | Active Listings- 6/30/17 | Mo. Inventory |
|---------------------|---------------------|--------------------|--------------------------|---------------|
| \$100,000-\$249,000 | 143 | 23 | 102 | 4.4 |
| \$250,000-\$499,999 | 99 | 16 | 68 | 4.3 |
| \$500,000- | 27 | 4 | 36 | 9 |
| Total | 269 | 43 | 206 | |

| Total Sales | 2016 Mid Year | 2017 Mid Year |
|---------------------|---------------|---------------|
| \$100,000-\$249,000 | \$28,232,940 | \$25,912,739 |
| \$250,000-\$499,999 | \$31,610,700 | \$33,388,309 |
| \$500,000- | \$18,453,164 | \$22,045,400 |
| Total | \$78,296,804 | \$81,346,448 |
| % Increase | | 3.89% |